

## MONTHLY SHIPMENT REPORT

JUN 09, 2020

MAY SHIPMENTS

(21/MAR/2020 – 31/MAY/2020)

| Inshell (Metric tons) |        |        |              |                            |        |              |
|-----------------------|--------|--------|--------------|----------------------------|--------|--------------|
| Export                | May    |        | % change     | Export<br>21/mar to 31/may |        | % change     |
|                       | 2019   | 2020   | 2020 vs 2019 | 2019                       | 2020   | 2020 vs 2019 |
|                       | 20.690 | 15.336 | -26%         | 37.164                     | 22.003 | -41%         |

| Shelled (Metric tons) |       |       |              |                            |       |              |
|-----------------------|-------|-------|--------------|----------------------------|-------|--------------|
| Export                | May   |       | % change     | Export<br>21/mar to 31/may |       | % change     |
|                       | 2019  | 2020  | 2020 vs 2019 | 2019                       | 2020  | 2020 vs 2019 |
|                       | 2.346 | 2.288 | -2%          | 3.171                      | 2.660 | -16%         |

| Inshell equivalent (Metric tons) |        |        |              |                            |        |              |
|----------------------------------|--------|--------|--------------|----------------------------|--------|--------------|
| Export                           | May    |        | % change     | Export<br>21/mar to 31/may |        | % change     |
|                                  | 2019   | 2020   | 2020 vs 2019 | 2019                       | 2020   | 2020 vs 2019 |
|                                  | 25.618 | 20.173 | -21%         | 43.826                     | 27.628 | -37%         |

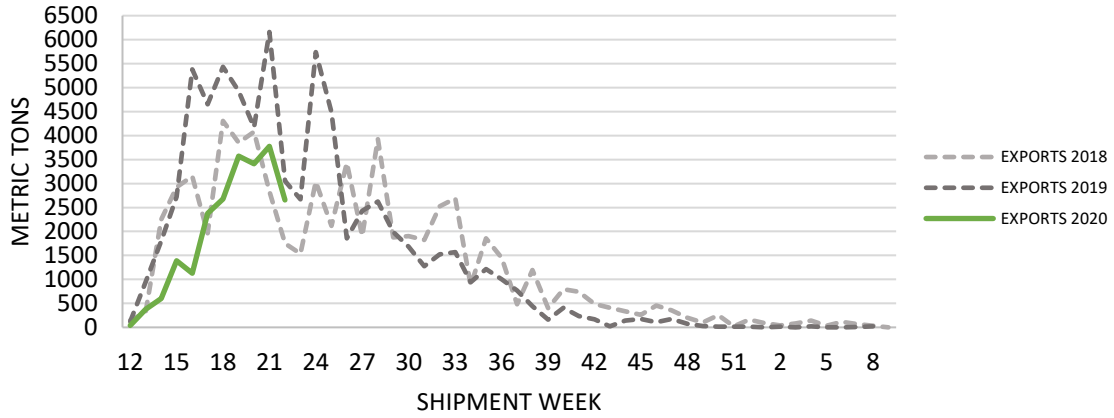
**Disclosure:**

**I/ Information source:** Official records of Agriculture and Livestock Service of Chile (SAG), gathered by ASOEX (The Chilean Fruit Exporters Association).

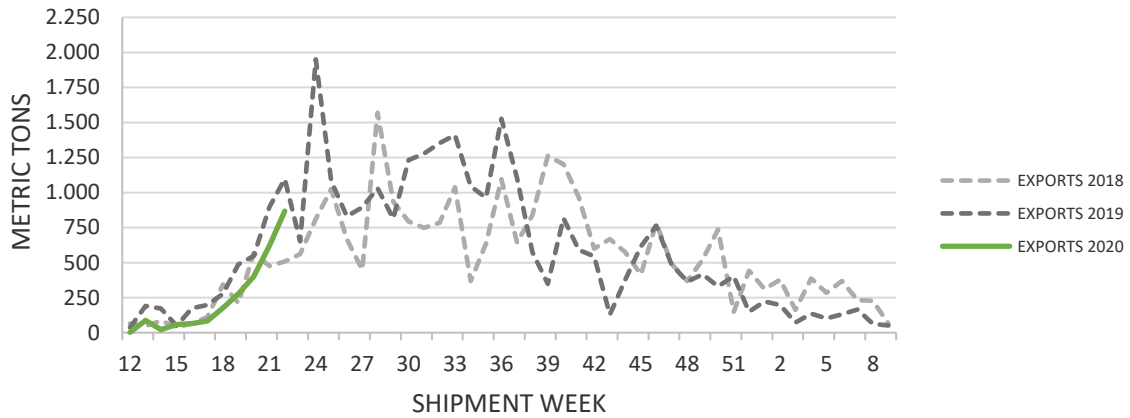
**II/ Shellout rate:** 47,3 %, Information provided by associated to Chilenut.

**III/ Season 2020:** March 21st is considered as the first day of the 2020 season.

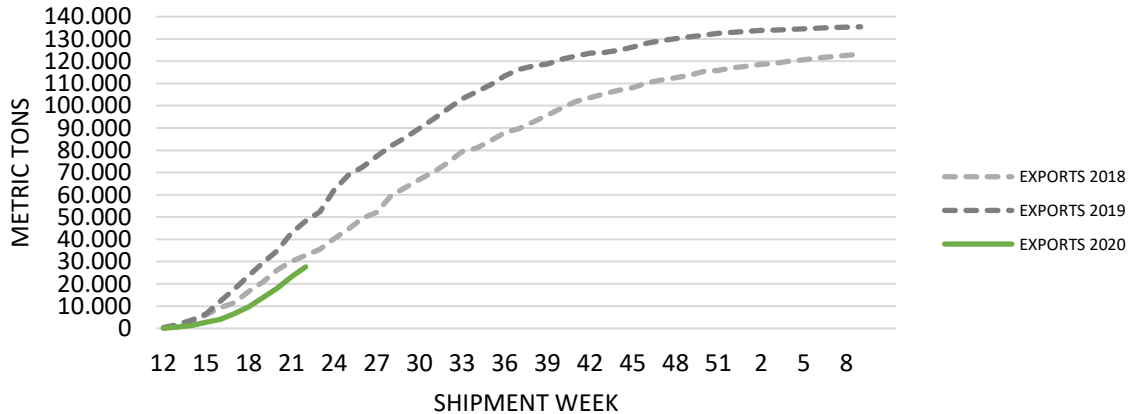
## WALNUTS SHIPMENTS INSHELL (METRIC TONS)



## WALNUT SHIPMENTS SHELLED (METRIC TONS)



## WALNUT SHIPMENTS ACCUMULATED INSHELL EQUIVALENT (METRIC TONS)



**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION (KILOGRAMS)**  
21/Mar/2020 to 31/May/2020

|                                    | INSHELL           |                   |               | SHELLED          |                  |               |
|------------------------------------|-------------------|-------------------|---------------|------------------|------------------|---------------|
|                                    | 2019              | 2020              | % VAR         | 2019             | 2020             | % VAR         |
| <b>MIDDLE EAST/AFRICA</b>          |                   |                   |               |                  |                  |               |
| Israel                             | 0                 | 0                 | -             | 10.000           | 20.000           | 100%          |
| Lebanon                            | 237.820           | 97.134            | -59%          | 0                | 0                | -             |
| Morocco                            | 2.641.050         | 3.004.846         | 14%           | 0                | 20.000           | -             |
| Turkey                             | 12.130.309        | 5.065.385         | -58%          | 71.595           | 85.306           | 19%           |
| U.A.E                              | 11.657.160        | 1.104.565         | -91%          | 136.880          | 62.000           | -55%          |
| Other                              | 286.871           | 308.600           | 8%            | 27.600           | 79.680           | 189%          |
| <b>SUBTOTAL MIDDLE EAST/AFRICA</b> | <b>26.953.210</b> | <b>9.580.530</b>  | <b>-64,5%</b> | <b>246.075</b>   | <b>266.986</b>   | <b>8,5%</b>   |
| <b>EUROPE</b>                      |                   |                   |               |                  |                  |               |
| Austria                            | 0                 | 20.000            | -             | 29.580           | 43.580           | 47%           |
| Belgium                            | 2.800             | 338.625           | 11994%        | 29.000           | 20.000           | -31%          |
| France                             | 29.500            | 19.000            | -36%          | 84.176           | 110.010          | 31%           |
| Germany                            | 138.330           | 603.325           | 336%          | 546.706          | 705.465          | 29%           |
| Holland                            | 0                 | 46.820            | -             | 80.146           | 195.762          | 144%          |
| Italy                              | 3.768.032         | 2.402.731         | -36%          | 294.786          | 239.730          | -19%          |
| Lithuania                          | 0                 | 100.000           | -             | 10.040           | 0                | -100%         |
| Poland                             | 0                 | 0                 | -             | 0                | 9.505            | -             |
| Portugal                           | 21.475            | 26.380            | 23%           | 38.377           | 106.300          | 177%          |
| Romania                            | 276.750           | 40.000            | -86%          | 13.350           | 0                | -100%         |
| Russia                             | 434.890           | 189.965           | -56%          | 98.880           | 100.600          | 2%            |
| Spain                              | 1.318.275         | 962.593           | -27%          | 412.389          | 250.640          | -39%          |
| Switzerland                        | 0                 | 0                 | -             | 86.852           | 44.420           | -49%          |
| U.K.                               | 0                 | 0                 | -             | 166.314          | 78.440           | -53%          |
| Other                              | 277.986           | 540.370           | 94%           | 62.251           | 79.300           | 27%           |
| <b>SUBTOTAL EUROPE</b>             | <b>6.268.038</b>  | <b>5.289.809</b>  | <b>-15,6%</b> | <b>1.952.847</b> | <b>1.983.752</b> | <b>1,6%</b>   |
| <b>AMERICA</b>                     |                   |                   |               |                  |                  |               |
| Brazil                             | 0                 | 0                 | -             | 410.510          | 42.048           | -90%          |
| Ecuador                            | 0                 | 2.000             | -             | 160.384          | 112.533          | -30%          |
| Peru                               | 476.950           | 338.800           | -29%          | 9.300            | 11.080           | 19%           |
| Uruguay                            | 0                 | 0                 | -             | 24.090           | 62.940           | 161%          |
| Other                              | 1.000             | 159.000           | 15800%        | 28.184           | 23.820           | -15%          |
| <b>SUBTOTAL AMERICA</b>            | <b>477.950</b>    | <b>499.800</b>    | <b>4,6%</b>   | <b>632.468</b>   | <b>252.421</b>   | <b>-60,1%</b> |
| <b>ASIA / OCEANIA</b>              |                   |                   |               |                  |                  |               |
| China                              | 639.253           | 2.125.700         | 233%          | 0                | 0                | -             |
| India                              | 995.092           | 1.980.541         | 99%           | 20.000           | 29.980           | 50%           |
| Japan                              | 0                 | 0                 | -             | 11.496           | 10.000           | -13%          |
| Pakistan                           | 441.250           | 0                 | -100%         | 0                | 0                | -             |
| South Korea                        | 0                 | 0                 | -             | 220.768          | 99.630           | -55%          |
| Vietnam                            | 1.043.525         | 2.188.099         | 110%          | 0                | 0                | -             |
| Other                              | 345.625           | 339.000           | -2%           | 87.630           | 17.580           | -80%          |
| <b>SUBTOTAL ASIA / OCEANIA</b>     | <b>3.464.745</b>  | <b>6.633.340</b>  | <b>91,5%</b>  | <b>339.894</b>   | <b>157.190</b>   | <b>-53,8%</b> |
| <b>TOTAL</b>                       | <b>37.163.943</b> | <b>22.003.479</b> | <b>-40,8%</b> | <b>3.171.284</b> | <b>2.660.349</b> | <b>-16,1%</b> |

## WALNUT SHIPMENTS BY COUNTRY OF DESTINATION (KILOGRAMS)

May 2019 / May 2020

|                                    | INSHELL           |                   |               | SHELLED          |                  |               |
|------------------------------------|-------------------|-------------------|---------------|------------------|------------------|---------------|
|                                    | 2019              | 2020              | % VAR         | 2019             | 2020             | % VAR         |
| <b>MIDDLE EAST/AFRICA</b>          |                   |                   |               |                  |                  |               |
| Israel                             | 0                 | 0                 | -             | 0                | 20.000           | -             |
| Lebanon                            | 157.820           | 97.134            | -38%          | 0                | 0                | -             |
| Morocco                            | 1.078.450         | 1.160.771         | 8%            | 0                | 20.000           | -             |
| Turkey                             | 7.197.659         | 3.708.360         | -48%          | 34.625           | 20.000           | -42%          |
| U.A.E                              | 5.224.700         | 753.390           | -86%          | 135.880          | 62.000           | -54%          |
| Other                              | 266.871           | 249.350           | -7%           | 27.600           | 79.680           | 189%          |
| <b>SUBTOTAL MIDDLE EAST/AFRICA</b> | <b>13.925.500</b> | <b>5.969.005</b>  | <b>-57,1%</b> | <b>198.105</b>   | <b>201.680</b>   | <b>1,8%</b>   |
| <b>EUROPE</b>                      |                   |                   |               |                  |                  |               |
| Austria                            | 0                 | 20.000            | -             | 29.580           | 29.320           | -1%           |
| Belgium                            | 2.800             | 278.625           | 9851%         | 19.000           | 20.000           | 5%            |
| France                             | 29.500            | 19.000            | -36%          | 61.768           | 100.010          | 62%           |
| Germany                            | 108.330           | 471.325           | 335%          | 503.278          | 651.104          | 29%           |
| Holland                            | 0                 | 46.820            | -             | 80.146           | 175.762          | 119%          |
| Italy                              | 2.275.055         | 1.789.981         | -21%          | 265.264          | 229.730          | -13%          |
| Lithuania                          | 0                 | 100.000           | -             | 10.040           | 0                | -100%         |
| Poland                             | 0                 | 0                 | -             | 0                | 9.505            | -             |
| Portugal                           | 21.475            | 26.380            | 23%           | 28.497           | 96.300           | 238%          |
| Romania                            | 100.000           | 20.000            | -80%          | 13.350           | 0                | -100%         |
| Russia                             | 406.390           | 180.025           | -56%          | 79.200           | 70.800           | -11%          |
| Spain                              | 794.915           | 594.107           | -25%          | 299.895          | 214.700          | -28%          |
| Switzerland                        | 0                 | 0                 | -             | 54.710           | 24.710           | -55%          |
| U.K.                               | 0                 | 0                 | -             | 105.644          | 78.440           | -26%          |
| Other                              | 257.986           | 480.370           | 86%           | 62.251           | 79.300           | 27%           |
| <b>SUBTOTAL EUROPE</b>             | <b>3.996.451</b>  | <b>4.026.633</b>  | <b>0,8%</b>   | <b>1.612.623</b> | <b>1.779.681</b> | <b>10,4%</b>  |
| <b>AMERICA</b>                     |                   |                   |               |                  |                  |               |
| Brazil                             | 0                 | 0                 | -             | 175.878          | 28.000           | -84%          |
| Ecuador                            | 0                 | 2.000             | -             | 97.580           | 92.533           | -5%           |
| Peru                               | 372.775           | 220.000           | -41%          | 4.800            | 4.600            | -4%           |
| Uruguay                            | 0                 | 0                 | -             | 1.200            | 49.000           | 3983%         |
| Other                              | 1.000             | 139.000           | 13800%        | 14.754           | 9.670            | -34%          |
| <b>SUBTOTAL AMERICA</b>            | <b>373.775</b>    | <b>361.000</b>    | <b>-3,4%</b>  | <b>294.212</b>   | <b>183.803</b>   | <b>-37,5%</b> |
| <b>ASIA / OCEANIA</b>              |                   |                   |               |                  |                  |               |
| China                              | 378.803           | 1.620.000         | 328%          | 0                | 0                | -             |
| India                              | 945.579           | 1.556.568         | 65%           | 20.000           | 27.980           | 40%           |
| Japan                              | 0                 | 0                 | -             | 0                | 10.000           | -             |
| South Korea                        | 0                 | 0                 | -             | 133.366          | 67.004           | -50%          |
| Vietnam                            | 503.450           | 1.584.610         | 215%          | 0                | 0                | -             |
| Other                              | 566.275           | 218.500           | -61%          | 87.630           | 17.580           | -80%          |
| <b>SUBTOTAL ASIA / OCEANIA</b>     | <b>2.394.107</b>  | <b>4.979.678</b>  | <b>108,0%</b> | <b>240.996</b>   | <b>122.564</b>   | <b>-49,1%</b> |
| <b>TOTAL</b>                       | <b>20.689.833</b> | <b>15.336.316</b> | <b>-25,9%</b> | <b>2.345.936</b> | <b>2.287.728</b> | <b>-2,5%</b>  |