

MONTHLY SHIPMENT REPORT

JUL 09, 2020
JUNE SHIPMENTS
(21/MAR/2020 – 30/JUN/2020)

| Inshell (Metric tons) | | | | | | |
|-----------------------|--------|--------|--------------|----------------------------|--------|--------------|
| Export | June | | % change | Export 21/mar to 30/jun | | % change |
| | 2019 | 2020 | 2020 vs 2019 | 2019 | 2020 | 2020 vs 2019 |
| | 17.017 | 11.386 | -33% | 54.181 | 33.390 | -38% |

| Shelled (Metric tons) | | | | | | |
|-----------------------|-------|-------|--------------|----------------------------|-------|--------------|
| Export | June | | % change | Export 21/mar to 30/jun | | % change |
| | 2019 | 2020 | 2020 vs 2019 | 2019 | 2020 | 2020 vs 2019 |
| | 5.473 | 3.829 | -30% | 8.644 | 6.489 | -25% |

| Inshell equivalent (Metric tons) | | | | | | |
|----------------------------------|--------|--------|--------------|----------------------------|--------|--------------|
| Export | June | | % change | Export 21/mar to 30/jun | | % change |
| | 2019 | 2020 | 2020 vs 2019 | 2019 | 2020 | 2020 vs 2019 |
| | 28.515 | 19.481 | -32% | 72.342 | 47.109 | -35% |

Disclosure:

I/ Information source: Official records of Agriculture and Livestock Service of Chile (SAG), gathered by ASOEX (The Chilean Fruit Exporters Association).

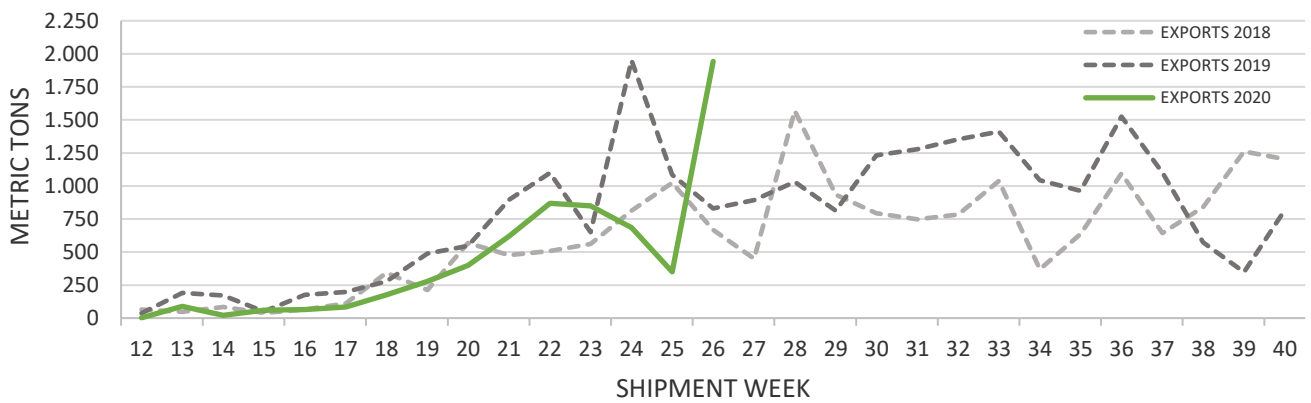
II/ Shellout rate: 47,3 %, Information provided by associated to Chilenut.

III/ Season 2020: March 21st is considered as the first day of the 2020 season.

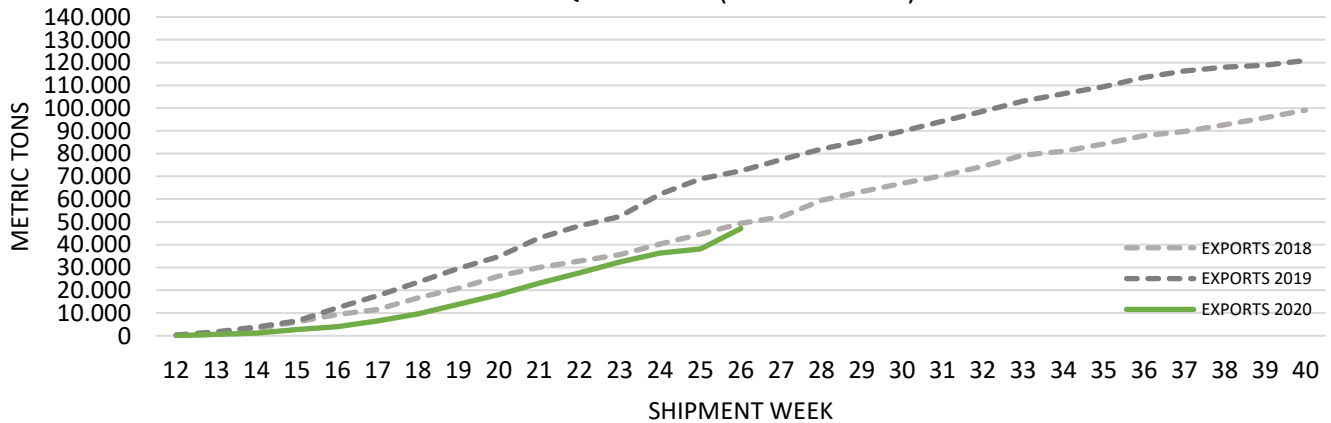
WALNUTS SHIPMENTS INSHELL (METRIC TONS)



WALNUT SHIPMENTS SHELLED (METRIC TONS)



WALNUT SHIPMENTS ACCUMULATED INSHELL EQUIVALENT (METRIC TONS)



WALNUT SHIPMENTS BY COUNTRY OF DESTINATION (KILOGRAMS)
21/Mar/2020 to 30/Jun/2020

| | INSHELL | | | SHELLED | | |
|------------------------------------|-------------------|-------------------|---------------|------------------|------------------|---------------|
| | 2019 | 2020 | % VAR | 2019 | 2020 | % VAR |
| MIDDLE EAST/AFRICA | | | | | | |
| Israel | 0 | 0 | 0% | 162.386 | 66.000 | -59% |
| Lebanon | 673.820 | 97.134 | -86% | 0 | 0 | 0% |
| Morocco | 3.933.875 | 3.324.846 | -15% | 0 | 20.000 | - |
| Turkey | 16.854.643 | 8.525.295 | -49% | 71.595 | 85.306 | 19% |
| U.A.E | 13.545.485 | 2.136.615 | -84% | 353.470 | 177.460 | -50% |
| Other | 427.546 | 365.010 | -15% | 140.930 | 124.320 | -12% |
| SUBTOTAL MIDDLE EAST/AFRICA | 35.435.369 | 14.448.900 | -59,2% | 728.381 | 473.086 | -35,0% |
| EUROPE | | | | | | |
| Austria | 0 | 20.000 | - | 65.530 | 148.344 | 126% |
| Belgium | 2.800 | 382.625 | 13.565% | 59.450 | 61.036 | 3% |
| France | 31.500 | 19.000 | -40% | 150.252 | 189.010 | 26% |
| Germany | 462.735 | 1.100.575 | 138% | 2.190.744 | 1.675.571 | -24% |
| Holland | 25.000 | 58.240 | 133% | 347.778 | 529.942 | 52% |
| Italy | 5.978.487 | 4.098.061 | -31% | 993.096 | 667.940 | -33% |
| Lithuania | 0 | 124.000 | - | 10.040 | 4.000 | -60% |
| Poland | 0 | 0 | 0% | 20.010 | 29.505 | 47% |
| Portugal | 41.475 | 35.630 | -14% | 107.247 | 183.416 | 71% |
| Romania | 556.750 | 100.000 | -82% | 13.350 | 0 | -100% |
| Russia | 730.230 | 293.565 | -60% | 283.756 | 156.784 | -45% |
| Spain | 2.104.175 | 1.519.483 | -28% | 842.112 | 881.586 | 5% |
| Switzerland | 0 | 0 | 0% | 219.772 | 203.160 | -8% |
| U.K. | 0 | 60.000 | - | 555.316 | 227.132 | -59% |
| Other | 639.816 | 792.200 | 24% | 312.166 | 234.004 | -25% |
| SUBTOTAL EUROPE | 10.572.968 | 8.603.379 | -18,6% | 6.170.619 | 5.191.430 | -15,9% |
| AMERICA | | | | | | |
| Brazil | 16.000 | 10.380 | -35% | 606.030 | 206.936 | -66% |
| Ecuador | 10.000 | 14.000 | 40% | 259.658 | 160.673 | -38% |
| Peru | 526.950 | 435.850 | -17% | 14.300 | 20.980 | 47% |
| Uruguay | 2.000 | 0 | -100% | 74.740 | 104.656 | 40% |
| Other | 48.875 | 198.575 | 306% | 58.225 | 74.820 | 29% |
| SUBTOTAL AMERICA | 603.825 | 658.805 | 9,1% | 1.012.953 | 568.065 | -43,9% |
| ASIA / OCEANIA | | | | | | |
| Australia | 4.000 | 8.500 | 113% | 106.106 | 11.496 | -89% |
| China | 2.179.303 | 2.665.700 | 22% | 1.000 | 0 | -100% |
| India | 1.978.756 | 3.261.683 | 65% | 185.700 | 29.980 | -84% |
| Japan | 0 | 0 | 0% | 71.988 | 10.000 | -86% |
| Pakistan | 1.101.200 | 0 | -100% | 0 | 0 | 0% |
| South Korea | 0 | 0 | 0% | 308.232 | 155.160 | -50% |
| Vietnam | 1.736.675 | 3.220.931 | 85% | 0 | 0 | 0% |
| Other | 569.325 | 521.750 | -8% | 59.296 | 49.950 | -16% |
| SUBTOTAL ASIA / OCEANIA | 7.569.259 | 9.678.564 | 27,9% | 732.322 | 256.586 | -65,0% |
| TOTAL | 54.181.421 | 33.389.648 | -38,4% | 8.644.275 | 6.489.167 | -24,9% |

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION (KILOGRAMS)

Jun 2019 / Jun 2020

| | INSHELL | | | SHELLED | | |
|------------------------------------|-------------------|-------------------|---------------|------------------|------------------|---------------|
| | 2019 | 2020 | % VAR | 2019 | 2020 | % VAR |
| MIDDLE EAST/AFRICA | | | | | | |
| Israel | 0 | 0 | - | 152.386 | 46.000 | -70% |
| Lebanon | 436.000 | 0 | -100% | 0 | 0 | 0% |
| Morocco | 1.292.825 | 320.000 | -75% | 0 | 0 | 0% |
| Turkey | 4.724.334 | 3.459.910 | -27% | 0 | 0 | 0% |
| U.A.E | 1.888.325 | 1.032.050 | -45% | 216.590 | 115.460 | -47% |
| Other | 140.675 | 56.410 | -60% | 113.330 | 44.640 | -61% |
| SUBTOTAL MIDDLE EAST/AFRICA | 8.482.159 | 4.868.370 | -42,6% | 482.306 | 206.100 | -57,3% |
| EUROPE | | | | | | |
| Austria | 0 | 0 | 0% | 35.950 | 104.764 | 191% |
| Belgium | 0 | 44.000 | - | 30.450 | 41.036 | 35% |
| France | 2.000 | 0 | -100% | 66.076 | 79.000 | 20% |
| Germany | 324.405 | 497.250 | 53% | 1.644.038 | 970.106 | -41% |
| Holland | 25.000 | 11.420 | -54% | 267.632 | 334.180 | 25% |
| Italy | 2.210.455 | 1.695.330 | -23% | 698.310 | 428.210 | -39% |
| Lithuania | 0 | 24.000 | - | 0 | 4.000 | - |
| Poland | 0 | 0 | 0% | 20.010 | 20.000 | 0% |
| Portugal | 20.000 | 9.250 | -54% | 68.870 | 77.116 | 12% |
| Romania | 280.000 | 60.000 | -79% | 0 | 0 | 0% |
| Russia | 295.340 | 103.600 | -65% | 184.876 | 56.184 | -70% |
| Spain | 785.900 | 556.890 | -29% | 429.723 | 630.946 | 47% |
| Switzerland | 0 | 0 | 0% | 132.920 | 158.740 | 19% |
| U.K. | 0 | 60.000 | - | 389.002 | 148.692 | -62% |
| Other | 361.830 | 251.830 | -30% | 249.915 | 154.704 | -38% |
| SUBTOTAL EUROPE | 4.304.930 | 3.313.570 | -23,0% | 4.217.772 | 3.207.678 | -23,9% |
| AMERICA | | | | | | |
| Brazil | 16.000 | 10.380 | -35% | 195.520 | 164.888 | -16% |
| Ecuador | 10.000 | 12.000 | 20% | 99.274 | 48.140 | -52% |
| Peru | 50.000 | 97.050 | 94% | 5.000 | 9.900 | 98% |
| Uruguay | 2.000 | 0 | - | 50.650 | 41.716 | -18% |
| Other | 47.875 | 39.575 | -17% | 30.041 | 51.000 | 70% |
| SUBTOTAL AMERICA | 125.875 | 159.005 | 26,3% | 380.485 | 315.644 | -17,0% |
| ASIA / OCEANIA | | | | | | |
| China | 1.540.050 | 540.000 | -65% | 1.000 | 0 | -100% |
| India | 983.664 | 1.281.142 | 30% | 165.700 | 0 | -100% |
| Japan | 0 | 0 | 0% | 60.492 | 0 | -100% |
| South Korea | 0 | 0 | 0% | 87.464 | 55.530 | -37% |
| Vietnam | 693.150 | 1.032.832 | 49% | 0 | 0 | 0% |
| Other | 887.650 | 191.250 | -78% | 77.772 | 43.866 | -44% |
| SUBTOTAL ASIA / OCEANIA | 4.104.514 | 3.045.224 | -25,8% | 392.428 | 99.396 | -74,7% |
| TOTAL | 17.017.478 | 11.386.169 | -33,1% | 5.472.991 | 3.828.818 | -30,0% |